The

COMPLETE GUIDE

TITERARY AGENTS

-Who Represent CHRISTIAN AUTHORS



MICHAEL HYAT

FOREWORD

Thanks for downloading this resource guide. I don't know of anything else like it available anywhere. Let me tell you how it came about.

Several years ago, when I was the Chairman and CEO of Thomas Nelson Publishers, I was routinely asked by authors for agent recommendations. Like nearly all publishers today, we didn't accept unsolicited proposals or manuscripts. They had to be referred by a literary agent.

That put me in a quandary. As the largest Christian publisher in the world, we did business with *all* the agents. I didn't want to recommend my personal favorites and risk alienating the others. Instead, I wanted to refer aspiring authors to an official list of recognized agents. From there, they could make their own connections.

Only one problem: I couldn't find such a list anywhere. As a result, I decided to create one.

Using my blog, I put out a call for interested agents to submit their contact information to me. In order to ensure that I only included legitimate, experienced agents, I required each one to provide a list of at least three clients for whom they had secured traditional publishing contracts.

I published that first list in 2007. I have updated it every year since then. The resource you are reading now contains every agent active in the Christian book publishing market today. (The only exception are two or three agents who are currently not accepting new clients.) My goal is to save you the enormous effort it would take to create this list on your own.

Now, before you start emailing or contacting the agents on this list, let me provide a few suggestions:

Updated: 7/15/14 2

1. **Understand what agents want.** The competition for agents is fierce. There just aren't enough legitimate agents to serve the army of aspiring authors. Therefore, they can afford to be picky—and are.

Recently, I asked the agents on my list to tell me what they look for in prospective clients. These ten attributes came up over and over again.

- a big, compelling idea
- a well-written proposal
- a defined audience
- a strong platform
- a fresh approach
- a well-designed website
- relevant credentials
- a teachable spirit
- a strong work ethic
- realistic expectations
- 2. **Prepare a formal book proposal.** I provide explicit guidance in my two e-books, one for fiction and one for non-fiction. These will enable you to put your best foot forward and answer the questions that most agents ask. Please note: if you are writing fiction or a memoir, you will also need to provide the full manuscript. If you are writing non-fiction, you only need to submit two to three sample chapters.
- 3. Avoid these negative triggers. Agents look at thousands of proposals a year. They become jaded and adept at spotting patterns. Certain words, phrases, or claims immediately set off alarm bells and will trigger a rejection. Specially, avoid these twelve:

3

- "Dear Sir or Madam" (use the agent's name instead)
- "God told me to write this book."
- "God wrote this book through me."
- "God told me that you're the agent to represent me."

Updated: 7/15/14

- "My book is guaranteed to be a bestseller."
- "This is a book for everyone."
- "There's nothing else like this book in the marketplace."
- "This book will not require any editing."
- "I have already designed the cover."
- "This book needs to be published immediately."
- "I don't think I need a platform; that's the publisher's job."
- "You're my last hope."
- 4. **Send your proposal in batches.** Don't send your initial proposal to every agent on the list. Instead, research the agents and pick three to five that appeal to you. Send your query letter and a proposal to them. You will likely get important feedback that will enable you to fine-tune your proposal before sending it to the second batch. Work your way through the list, tweaking as you go.
- 5. **Be patient.** The publishing process is incredibly slow. It is not unusual to wait six weeks before hearing anything. If you haven't heard by then, you can send a follow-up email. Resist the temptation to do it before then; otherwise, you will be pigeon-holed as a "high-maintenance" author and be rejected—or ignored.

Updated: 7/15/14 4

LITERARY AGENTS

Please note: the links below are "clickable." Simply click on the link to visit the agent's website or write them an email.

Maurilio Amorim Amorim Agency 112 Westwood Place suite 110 Brentwood TN 37027

Sally Apokedak

Website | Email

Website | Email

The Leslie H. Stobbe Literary Agency Atlanta Office 5252 Barrett Parkway #39 Marietta, GA 30064

Karen Ball The Steve Laube Agency 5025 N. Central Avenue, #635 Phoenix, AZ 85012–1502 Website | Email

Bruce Barbour Literary Management Group P.O. Box 40965 Nashville, TN 37204 Website | Email Jenni Burke D.C. Jacobson & Associates, LLC 3689 Carman Drive, Suite 300 Lake Oswego, Oregon 97035 Website | Email

Terry W. Burns
Hartline Literary Agency
1414 Sunrise Drive #51
Amarillo TX 79104-4332
Website | Email

Mary Chappell Zachary Shuster Harmsworth 535 Boylston Street, Suite 1103 Boston, MA 02116 Website | Email

Rick Christian
Alive Communications
7680 Goddard St., Suite 200
Colorado Springs, CO 80920
Website | Email

Jonathan Clements
Wheelhouse Literary Group
1007 Loxley Drive
Nashville TN 37211
Website | Email

Chaz Corzine
The MWS Group
321 Billingsly Court, Unit 15
Franklin, TN 37067
Email

Claudia Cross
Folio Literary Management
The Film Center Building
630 9th Avenue, Ste. 1101
New York, NY 10036
Website | Email

Blythe McIntosh Daniel The Blythe Daniel Agency, Inc. P.O. Box 64197 Colorado Springs, CO 80962 Website | Email

Greg Daniel
Daniel Literary Group
1701 Kingsbury Drive, Suite 100
Nashville, TN 37215
Website | Email

Jan Dennis Dennis Literary 19350 Glen Hollow Circle Monument, CO 80132 Email

David Dunham
The Dunham Group
63 Music Square East
Nashville, TN 37203
Website | Email

Danielle Egan-Miller Browne & Miller Literary Associates 410 S. Michigan Avenue, Suite 460 Chicago, IL 60605 Website | Email

Christopher Ferebee 2834 Hamner Avenue, Suite 456 Norco, California 92860 Website | Email

Esther Fedorkevich The Fedd Agency 606 Flamingo Blvd. Austin, TX 78734 Website | Email Gary Foster
Gary D Foster Consulting
733 Viginia Ave
Van Wert, OH, 45891
Website | Email

Rachelle Gardner
Books & Such Literary Agency
52 Mission Circle, Suite 122, PMB
170
Santa Rosa, CA 95409
Website | Email

Jennifer Gates
Zachary Schuster Harmsworth,
A Literary & Entertainment Agency
1776 Broadway, Suite 1405
New York, NY 10019
Website | Email

Joel Gotler Intellectual Property Group 9200 Sunset Blvd. Suite 520 West Hollywood, CA 90069 Website | Email

Steve Green Anvil II Management 12175 Network Boulevard, Suite 150 San Antonio, TX 78249 Email Joyce Hart Hartline Literary 123 Queenston Drive Pittsburgh PA 15235 Website | Email

Andrea Heinecke Alive Communications 7680 Goddard St., Suite 200 Colorado Springs, CO 80920 Website | Email

Kathryn Helmers Creative Trust, Inc. Media, Entertainment & Literary Management 5141 Virginia Way, Suite 320 Brentwood, TN 37027 Website | Email

Judy Hilsinger Hilsinger-Mendelson West 8916 Ashcroft Avenue Los Angeles, CA 90048 Website | Email

Don Jacobson
D.C. Jacobson & Associates, LLC
P.O. Box 1965
Sisters, Oregon 97759
Website | Email

Nancy Jernigan Hidden Value Group 1240 E. Ontario Ave., Ste. #102-148 Corona, CA 92881 Website | Email

Greg Johnson WordServe Literary Group 10152 S. Knoll Circle Highlands Ranch, CO 80130 Website | Email

Natasha Kern Natasha Kern Literary Agency P.O. Box 1069 White Salmon, WA 98672 Website | Email

Janet Kobobel-Grant Books & Such Literary Agency 52 Mission Circle, Suite 122, PMB 170 Santa Rosa, CA 95409-5370 Website | Email

Steve Laube The Steve Laube Agency 5025 N. Central Avenue, #635 Phoenix, AZ 85012–1502 Website | Email Wendy Lawton
Books & Such Literary Agency
Central Valley Office
Post Office Box 1227
Hilmar, CA 95324
Website | Email

Shannon Litton Amorim Agency 112 Westwood Place suite 110 Brentwood TN 37027 Website | Email

Shannon Marven
Dupree, Miller & Associates
100 Highland Park Village, Suite
350
Dallas, TX 75205
Website | Email

Jan Miller
Dupree, Miller & Associates
100 Highland Park Village, Suite
350
Dallas, TX 75205
Website | Email

Tamela Hancock Murray
The Steve Laube Agency
5025 N. Central Avenue, #635
Phoenix, AZ 85012–1502
Website | Email

Bill Reeves
Working Title Agency
2948 Augusta Trace Drive
Spring Hill, TN 37174
Website | Email

Rebeca Seitz
Reclaim Management
1700 Hayes Street, Suite 302
Nashville, TN 37203
Website | Email

Mary Sue Seymour, AAR The Seymour Agency 475 Miner Street Road Canton, New York 13617 Website | Email

David Shepherd The DRS Agency 317 Main Street/Suite 207 Franklin, Tennessee 37064 Website | Email

Meredith Smith
Creative Trust, Inc.
Media, Entertainment & Literary
Management
5141 Virginia Way, Suite 320
Brentwood, TN 37027
Website | Email

Karen Solem P.O. Box 374 24 Park Row Chatham, NY 12037 Email

Les Stobbe Literary Agent 300 Doubleday Road Tryon, NC 28782 Website | Email

Mark Sweeney Mark Sweeney & Associates 28540 Altessa Way, Suite 201 Bonita Springs, FL 34135 Email

David Van Diest Van Diest Literary Agency P.O. Box 1482 Sisters, OR 97759 Website | Email

David Vigliano Vigliano & Associates 405 Park Avenue, Suite 1700 New York,, NY 10022 Website | Email Frank Weimann
The Literary Group International
The Stanford Building
51 East 25th Street, Suite 401
New York, NY 10010
Website | Email

Thomas J. Winters Winters & King, Inc. 2448 East 81st Street, Suite 5900 Tulsa, OK 74137-4259 Website | Email

Andrew Wolgemuth Wolgemuth & Associates 8600 Crestgate Circle Orlando, FL 32819 Website | Email Erik Wolgemuth Wolgemuth & Associates 8600 Crestgate Circle Orlando, FL 32819 Website | Email

Robert Wolgemuth Wolgemuth & Associates 8600 Crestgate Circle Orlando, FL 32819 Website | Email

Wes Yoder Ambassador Agency P.O. Box 50358 Nashville, TN 37205 Website | Email